



Best fit: owner-led commercial specialty contractors with 15 to 150 people. Mechanical/HVAC, electrical, commercial plumbing, fire protection, and low voltage are the center.

WHEN THE SAME PROBLEM REACHES YOU AGAIN

A job shouldn't need the owner to hold it together.

A detail gets lost in turnover, and extra work starts before the signed ticket catches up. At billing, you are rebuilding backup for work your team already did.

CONTRACTOR OPERATIONS SPRINT

Five working days on one recurring problem.

I take one recent job and follow the people who touched it. We find where the information stopped moving, then I build the smallest fix that works on a live job.

Worth looking at

The problem repeats and still reaches you. I need one recent job and the people who touched it.

When I leave

One fix is running with somebody accountable for it. I put the next 90 days in order.

WHAT IT RUNS **\$6,000 to \$12,000** For most first engagements. Scope depends on the problem and the fix.

Bring one recent job.

Walk me through where the problem started and what it held up. Twenty-five minutes is enough to decide whether a sprint is worth doing.

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